



# Case Study

SECURITY ALARM CORPORATION



**SAC** has seen a growth in construction contracts after they established a full-service rental and monitoring program by adopting **webeyeOCULi** with **webeyeCMS**.

## OVERVIEW

For over 40 years Security Alarm Corporation has provided security systems to the Southwest Florida building industry. Protecting new construction sites is a growing portion of the Company's business as local builders were plagued with job site theft and vandalism. As construction activity continued to grow, SAC were looking for a viable solution to help combat the situation. Adopting OCULi integrated with webeyeCMS has quickly enabled them to respond to their customer needs and establish a full-service rental and monitoring program.

**“Webeye technology is the perfect solution to protect difficult environments”**

David Lawrence  
Business Development Manager

- **Rapidly deployed**
- **Battery powered**
- **Easy to use**
- **Fully wireless**
- **Automated monitoring**
- **Excellent support**



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# Case Study

## SECURITY ALARM CORPORATION

### Challenge

As a premier supplier of security solutions in Southwest Florida, the building industry looked to Security Alarm Corporation to provide a viable solution to protect construction sites. The challenge was to provide a reliable security system in an environment void of electrical power or enclosed structures.

### Solution

Webeye has fully wireless and battery powered technology, making it the perfect solution to protect very difficult environments. Their visual verification system can be rapidly deployed to any construction site or other remote areas in need of video surveillance. Once an intrusion is detected it triggers the motion viewer which records a video clip and sends, via the webeyeCMS cloud platform, to the SEC Central Monitoring Station and, if required, to the end user. webeyeCMS takes the hassle out of monitoring and managing alarms. It is virtual central monitoring solution to receive, process and distribute all alarm traffic.

### webeyeCMS does more than just send alarm notifications:

- It stops operators wasting time dealing with false alarms because it uses CALIPSA deep learning video analytics to verify genuine human or vehicle activity
- It performs a 'health check' on SEC equipment to see if any part of their system is failing - if batteries are running low for example
- It has a thorough audit trail so SEC can see which alarm operator and when they responded to an alarm notification and a log to see what action was taken
- It has an easy view timeline bar to quickly monitor all alarm history from a particular site.

### Benefit

The technology in Webeye has allowed SAC to protect very difficult environments and because the product can be rapidly deployed it has improved efficiency and reduced time wasting. The solution reduces complexity which has enabled SEC to speed up their operation and become even more competitive.

### Result

Security Alarm Corporation has now established a full-service rental and monitoring program which includes installation, support services, and remote notifications to accommodate the needs of builders.



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